



COMPANY CERTIFICATE

Biofuelcircle Private Limited
Fl 1, Bldg D, S No 164-1 B
DP Road Aundh, Pune 411 007, India
CIN: U72900PN2020PTC191468
GST No: 27AAJCB0595R1ZX
Email: info@biofuelcircle.com
Website: www.biofuelcircle.com

Work Completion Certificat

To whom it may concern

This is to certify that Miss Sakshi Sanjay Amte has successfully completed an internship in the Marketing department. The work is completed on **30th November 2022**
Thanking you and assuring you for our best services always. Below mentioned are the details of the work completed.

Key Purpose of the Role	Inside Sales is responsible for qualifying generated leads and upselling usage of BiofuelCircle platform to existing subscribers. The role essentially is aimed at making the platform, a go to system for all the subscribers for their biomass and biofuel trades.
What Key Tasks will be involved?	<p style="text-align: center;">Subscriber Analysis</p> <ol style="list-style-type: none">1. Periodical review of subscriber business with the platform2. Gap analysis between potential usage and actual usage <p style="text-align: center;">Communication Plan</p> <ol style="list-style-type: none">1. Product/ service ideas for inside sales2. Direct Communication plan for every subscriber3. Campaign plan for group of subscribers <p style="text-align: center;">Execution</p> <ol style="list-style-type: none">1. Online/ phone-based customer connect2. Online customer meetings for selling the product/ services

Work Period: 1st September 2022 to 30th November 2022

Regards,

SUHAS BAXI
FOUNDER

This is to certify that all works mentioned above have been physically completed in accordance with the specifications, provision, and conditions of the contract

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DIRECTOR

PSD Shastri Educational Foundation's
ASMA Institute of Management

